



## **What Industry Experts Are Saying**

### **About the enclosures manufacturing industry in which Inventronics operates:**

The enclosure manufacturing industry generates between US\$15 billion and US\$20 billion of revenues annually in terms of basic enclosures, and between US\$45 billion and US\$60 billion of revenues annually when value-added features (such as incorporating components, a service Inventronics provides) are included.

Source: *U.S. Bancorp Piper Jaffray*

### **About the telecommunications that is Inventronics' primary market:**

"The wire line network equipment market, having plunged more than 49 per cent in 2002, will expand by an 8.5-per-cent compound annual rate from 2003 to 2006, reaching US\$30.4 billion in 2006, as high-speed (Internet) connectivity becomes more accessible to homes and to the small and mid-sized business markets."

Source: *Telecommunications Industry Association*

The severe aggregate capital expenditure cuts are behind us, and (telecom) service providers are transitioning capital budgets to next-generation technologies to introduce new service offerings and promote revenue growth."

Source: *Infonetics Resesarch*

### **About data storage and computer servers that are a growing market for IVT:**

"Data storage has become a high priority for corporations, and the sector is expected to grab an increasingly larger share of corporate IT budgets, which themselves are rising along with the expanding economy."

Source: *Standard & Poor's "Industry Survey on Computers, Storage and Peripherals"*

### **About the popularity of outsource manufacturers such as Inventronics:**

"Outsourcing by OEMs remains a powerful trend that we believe will continue for years to come."

Source: *Merrill Lynch*