



The Company

Inventronics Limited (TSX Venture: IVT) is a service company established in 1970 that custom [designs](#) and [manufactures](#) metal enclosures for the [communications](#), [electronics](#) and other industries. Our enclosures, usually painted light green or grey, are in use all over North America – on downtown streets, in residential neighbourhoods, and at industrial sites.

Sophisticated Enclosures

Inventronics' enclosures are much more than simply metal containers. Our customers buy our enclosures to house very sophisticated and expensive communications, electronics and other equipment. IVT enclosures are designed and built to:

- protect their contents against unauthorized entry;
- protect their contents against rainwater and other environmental factors;
- insulate their contents so they emit little or no noise;
- ventilate their contents so they don't over-heat;
- equip their contents to withstand seismic activity (earthquakes, passing trains, etc.); and
- ground their contents to protect the public against electro-magnetic shocks.

Operations

We own design, manufacturing and marketing operations in [Brandon, Manitoba](#), and maintain our corporate headquarters in [Calgary, Alberta](#). The Brandon facility's quality management systems have been audited and certified to the stringent [ISO 9001:2000](#) standard, with its strong emphasis on customer satisfaction.

Component Integration

We often create added value for our customers by integrating their communications, electronic and other equipment into the enclosures as part of the manufacturing process, then packaging and delivering finished products to the end user.

Longstanding Customer Relationships

Our quality standards contribute to Inventronics' success in maintaining long-term relationships with key customers – including one major U.S. firm that has been purchasing custom metal enclosures from us for more than 25 years.

Market Opportunities

In recent years, to diversify our revenue base, IVT began serving several markets in addition to communications and electronics. These new markets include [electronic controls](#), [cable television](#), [electrical utilities](#), [industrial Original Equipment Manufacturers \(OEMs\)](#), [computer servers](#) and [energy resources](#). All of them house equipment in some form of enclosure.

Outsourcing

Many large [telecommunications manufacturers](#) and [electronics manufacturers](#) today are discovering it is a disadvantage to be responsible for all of the manufacturing processes in-house. A growing number are concluding they can reduce their costs and increase their flexibility by contracting out some of their manufacturing processes to firms such as Inventronics.

We are capitalizing on this [outsourcing trend](#) by establishing ourselves as an ideal [world-class outsourcing partner](#) to large communications and electronics manufacturers. We are doing so through:

- global quality standards;
- sophisticated manufacturing technology;
- sophisticated management & operating processes to consistently achieve lowest-cost production;
- additional cost reductions through specialization;
- a clear understanding of customer requirements and ultimate product applications;
- reduced organizational structure to achieve rapid market response;
- formal processes to achieve continuous operating improvements.